

POWERLine Activities Weekly Planner

Weekly period: _____ to _____ (Saturday to Friday)

This is a list of the very best activities a new rep should be actively engaged in. If it's on this list, it's good...if it's not, question it. Commit to a course of action.

Activity-	Planned-	Actual-	Notes-
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- Ask for the sale
- 1 on 1 presentations
- 3-way up/down line
- 3-way to 10/2 or 7 call
- B.O.P.
- PPT
- STH.Com web-check
- SUPPORT.Com web-check
- Product placement
- DVD placement
- DVD collection
- FRONT LINE reps signed
- Request referral
- Product retail
- Trainings
- Conference calls
- A/S retailed
- Rep signed \$25.
- F/S signed \$299.
- A/S signed
- Directors signed
- Directors developed
- Stem Gem developed
- GROUP rep signed
- NEW PV personal
- NEW PV group

Summary of weeks activity - what did I learn? How can I be more effective?
Who did I share this with? Be accountable.