

Fast Start Program “Quick-Look Page”

“Getting Plugged In” is a phrase that we use at the Powerline to describe “being involved, using the system, being duplicatable and working together as a TEAM. Remember, T.E.A.M. means “Together Everyone Achieves More”. Let’s get started.

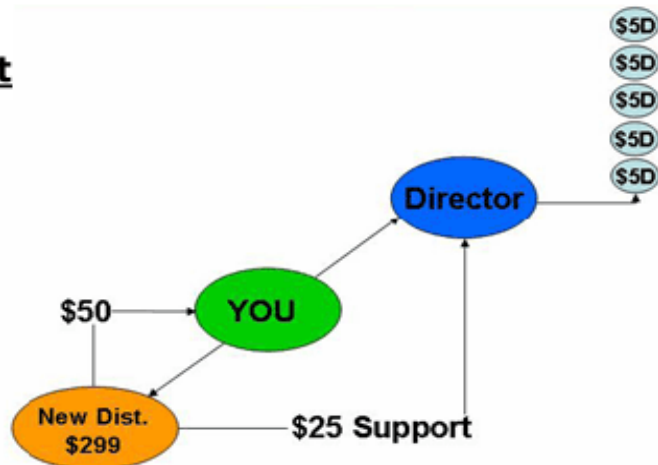
More than 85% of distributors will begin with Fast Start Package and invest \$299 in their distributorship. It is very apparent that the value is great and the opportunity is unlimited. So, let’s examine how we can effectively start our business and make an immediate profit.

The first course of action is to complete the “Getting Plugged In” Fast Start Manual. Step 3 in the manual is creating a list and contacting our best and brightest friends, associates and/or business contacts. When you have exposed the StemTech Opportunity to them correctly, using the available tools, you will have people interested and ready to join you. Read your Fast Start manual carefully.

Each time you enroll or sign up a new distributor with a Fast Start package at \$299,

- You will earn a \$50 bonus that will be paid on a weekly basis, by direct deposit to your checking account. Direct deposit is set up in your StemTech website back office by you.
- Once you have achieved the Director position (5000 PV in 60 days), your enroller bonus will increase to \$75 for each enrollee. The \$25 Director bonus plus \$50 Enroller bonus = \$75 total.
- As a Director, you will also receive a \$25 Director bonus from new Fast Start Distributors who are not under another Director and not enrolled by you.
- As a Director, you will also receive a \$5 bonus for each new distributor signed up in your downline through 5 generations of Fast Start qualified Directors. See chart below.

FastStart



- Pays \$50 to Enroller
 - Pays \$25 to First Upline Director
 - Pays \$5 to Five generations of Upline Directors
 - Pays YOU \$75 if you are a Director/Enroller
-

How do I qualify for Fast Start bonuses?

- Become a Distributor, have a personal autoship (\$50 PV min.) or a personal customer on autoship (\$50 PV min.) in the month that you enroll a new Fast Start distributor.

If I enroll and then place my new Distributor under another, do I still receive the FS Bonus?

- Yes, placement is allowed while retaining your enroller bonus.

Can a Distributor who joined with a \$25 Distributor Pack earn Fast Start bonuses?

- Yes, you may become a distributor in the StemTech business with the \$25 pack and be qualified to earn FS bonuses by having a personal autoship or a personal retail customer with an autoship. (\$50 PV min.)

Is there a bonus paid on the \$25 Distributor Fee?

- No. Bonuses are only paid on the \$299 Fast Start Pack.

What benefits do Directors receive in the Fast Start Program?

• Directors have achieved 5000PV in a 60 day period and their promotions are retroactive to the first of the qualifying month. The immediate benefit is a 50% increase in Fast Start bonuses from \$50 to \$75 when you enroll a new FS Distributor. A Director also receives \$5 enroller bonuses from 5 generations of Director generation enrollees! This can create significant weekly income.

What is a Fast Start Qualified Director?

- An Active Director with a personal autoship or personal customer autoship is qualified to receive Fast Start bonuses. An “Active” Director is one who has fully qualified at least once in the past 3 calendar months. Being an active Director allows you to earn the \$25 & \$5 bonuses.

How can I get paid weekly?

- To get paid weekly, you must first set up your “direct deposit” and that is accomplished by visiting your back office and clicking on “Direct Deposit” on the left side of the screen. Enter your bank account information and click “set up account”. That’s it. Fast Start bonuses will go directly to your account as they are earned.

I understand there is a 2 week “clearing” period for Fast Start bonuses.

- Correct. While Fast Start bonuses are calculated and paid weekly, there is a two week clearing period to allow processing of checks, credit cards, returns, etc. If you enroll weekly and train your team to enroll weekly you will receive weekly direct deposits.

The Fast Start Package has a \$500+ value, sells for \$299 and includes:

- **6 Bottles of StemEnhance™ \$360 Retail value**
- **10 Brochures**
- **Complete Web Suite, shopping carts, back office management tools. \$129.95 value**
- **Business Kit**
- **Price \$299 PV=250 BV=100**

Autoship Unilevel Program

“Quick-Look Page”

The Autoship Unilevel Program is the bread and butter residual builder in our compensation plan. This is a simple and straightforward program that will pay you 7% on up to 7 levels of your organization on all autoship sales, period. You may also earn infinity bonuses of 1%-2%-3% on deeper levels, when you qualify.

The pricing of StemEnhance™ has been designed to encourage autoship purchases. The Distributor and Customer will save significant money by purchasing on the autoship program. As customers and distributors in your organization receive StemEnhance™ each month on the autoship program, you earn recurring commissions, automatically, month after month.

To collect 7% on 7 levels, you enroll 5 distributors who each have a minimum \$50 PV autoship.

Monthly income, using a 5 x 3 method
For demonstration only

Monthly income, using a 5 x 5 method
For demonstration only

Group	Volume	7%	Level Income	Group	Volume	7%
You get 5	---	Earn			You	---
5 get 3	200	\$14.	1	5	200	\$14.
15 get 3	600	\$42.	2	25	1000	\$70.
45 get 3	1800	\$126.	3	125	5000	\$350.
135 get 3	5400	\$378.	4	625	25000	\$1750.
405 get 3	16200	\$1134.	5	3125	125000	\$8750.
1215 get 3	48600	\$3402.	6	15625	625000	\$43750.
<u>3645</u>	<u>145800</u>	<u>\$10,206.</u>	7	<u>78125</u>	<u>3125000</u>	<u>\$218750.</u>
5465	218,600	\$15,302.	Totals	97,665	3,906,200	\$273,434.

Developing this perfect structure, as shown above is unlikely, but it is a course of action that can grow into a large group and extraordinary income. Remember, you can enroll more than 5 people, and in fact, you are not limited to how wide you may develop your level one. Developing a very large group is certainly obtainable and is limited only by your desire and efforts. Qualifications apply in order to receive 3, 5 or 7 levels of commission. They are simple and uncomplicated.

This method of building 5 x 3 or 5 x 5 is a tried and proven *action plan* for success. Look at the size of the reward! It's worth it, don't you think? Get Plugged In and let's begin to build our dream income.

Details are at: www.thepowerlinesupport.com or your StemTech Health website.

StemTech Hybrid Compensation Plan
3 Powerful Income Sources

Auto-Ship Unilevel Compensation Chart

AutoShip Program		*no more than 50% from any one leg				
		OPV* 1,000	OPV* 5,000	OPV* 50,000	OPV* 100,000	OPV* 250,000
<i>Number of Personally Enrolled =</i>		1	3	5	7	10
PPV =		50	100	200	200	200
Levels	1	7%	7%	7%	7%	7%
	2	7%	7%	7%	7%	7%
	3	7%	7%	7%	7%	7%
	4		7%	7%	7%	7%
	5		7%	7%	7%	7%
	6			7%	7%	7%
	7			7%	7%	7%
	8				1%	1%
	9				Infinity	2%
	10					Infinity
1 bottle =		50 PV	40 BV			
Distributor Pricing		US\$39.95	10% off single ws			
		CA\$49.95				
Retail Member Pricing		US\$49.95	15% off retail			
		CA\$59.95				

StepUp Generation Program

“Quick-Look Page”

The StepUp Generational Program pays the qualified distributor Rebates up to 20% on personal purchases and 5%, 10% or 15% rebates on purchases in your open group. In addition to rebates, you can earn bonuses on up to 6 generations of Director group volume. In the StepUp Program, bonuses and commissions are paid on all non-autoship sales. For instance, all online retail and wholesale sales, all Case sales and all ProRetailer package sales and finally, on all Fast Start sales. Remember, all Autoship sales are paid out in the Autoship Unilevel Program and all other sale types are paid out in the StepUp Generational Plan.

Becoming a Qualified Director is the key to this plan. You become a Director by creating 5000 PV in your organization using up to 2 consecutive calendar months. You may create the 5000 PV yourself with personal purchases or develop a downline of distributors, customers and product sales. Once you earn the title of Director, you're always a Director. (**5000 PV = 100-125 StemEnhance™ sales.**)

There are 8 levels of Director advancement and compensation PLUS a Presidents Club level and a Chairman's Club level. Each level is attained by building volume and helping others attain the Director position. As your group and the excitement grow, you will build Directors downward in each of your legs.

For each Director leg you build wide, you will earn one 5% generation bonus deep. Example: Build two Director legs and receive two generations (deep) at 5%. Build three Director legs and earn 3 generations (deep) at 5%. Build 5 Director legs and earn 5% on 5 generations deep. A generation can be much greater than a level (like in the unilevel and includes all PV or BV in the Directors entire group. So, you are earning a bonus on Directors group volume. Infinity bonuses of 1%-2%-3% are paid on additional generations, when qualifications are met.

For complete information see the detailed compensation plan and attend the training calls and meetings in your area. A complete list of conference calls is available at the Powerline Support website: www.thepowerlinesupport.com.

Notice: This document is designed to give you a general overview of the compensation plan being used to reward StemTech Health Distributors. It is not intended to explain in detail or include all qualifications. Good business practices would ensure your reviewing the detailed plan and taking the time to understand this plan thoroughly. Attending conference calls and training classes with the intention of becoming proficient in these details can lead to extraordinary incomes.

StemTech Hybrid Compensation Plan
3 Powerful Income Sources

StepUp Generational Program Compensation Chart

	Price	PV								
Wholesale	\$ 44.95	40	Shipping: 5% or ^{US} \$4.95 min							
Retail	\$ 59.95	40	extra for Can/AK/HI/PR							
Case (6)	\$239.70	240								
	Rebate/Commiss	0%	5%	10%	15%	20%				
PPV min	100	Associate Supervisor Manager Sr. Mgr Director								
GPV min	1000	0	250	1000	2500	5000*	*min 2500 in qualifying month			
(incl max 200 ppy)	min cumulative volume during 1 or 2 consecutive mos.								Pres Club	Chairman's Club
OGV	Director	Sr. Dir	Exec Dir	Sapphire	Ruby	Diamond	DD	TD	includes 3 TD legs	5 TD Legs
Dir legs	0	0	0	5000**	10000**	15000**	25000**	50000**	10	10
1	2.5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
2			5%	5%	5%	5%	5%	5%	5%	5%
3				5%	5%	5%	5%	5%	5%	5%
4					5%	5%	5%	5%	5%	5%
5						5%	5%	5%	5%	5%
6							5%	5%	5%	5%
7								1%	1%	1%
8								Infinity	2%	2%
9								↓	Infinity	3%
								↓	↓	↓
										↓

Notes:

- Retail price per bottle is \$59.95.
- Retail autoship or member is \$49.95.
- Distributor autoship is \$39.95.
- Single bottle wholesale is \$44.95.
- Case (six pack) pricing is \$239.70 or \$39.95 ea.
- PV is Point Value.
- PV for sales in the Autoship Unilevel Program is 50.
- PV for sales in the Step Up Generation Program is 40.
- BV is Bonus Value.
- BV for all sales types is 40 with one exception.
- Exception: ProRetailer pack (60 bottles) BV is 2000.
- All Autoship volume bonuses are paid out in the Unilevel plan.
- All non-autoship bonuses are paid out in the StepUp plan.

StemEnhance™ ProRetailer Pack

The lowest wholesale cost for distributors purchasing StemEnhance™ is with the ProRetailer Pack. Professionals can use the ProRetailer Pack to set up a retail effort in their practice or business. Earning an additional \$500 to \$2000 per month simply by referring the product to patients and clients is sound business.

Point Value.....2500 (used for qualification)

Bonus Value...2000 (used to pay commissions and bonuses)

Distributor Cost...\$2200 (before rebates are applied)

If you are a Director purchasing, the rebate is 20% or \$400

Net ProRetailer Pack cost = \$2200 - \$400 rebate = \$1800 net cost.

Rebate is calculated on Bonus Value

Net cost per bottle is \$30.00

Sell 60 bottles @ \$59.95 = \$3597 revenue minus \$1800 cost = **\$1797 profit**

Tax and shipping not included.

If you are a Distributor purchasing, the rebate is 15% or \$300

Net ProRetailer Pack cost = \$2200 - \$300 = \$1900 net cost.

Rebate is calculated on Bonus Value

Net cost per bottle is \$31.66

Sell 60 bottles @ \$59.95 = \$3597 revenue minus 1900 cost = **\$1697 profit**

Tax and shipping not included.

Either may discount bottles of StemEnhance, but not below wholesale of \$44.95

Examples of ProRetailer Pack purchases:

Health Practitioner may purchase for sales in practice.

Distributor may purchase for a smart working inventory. 10 six-packs for 10 sign ups.

Use ProRetailer Pack for Director positioning.

2 ProRetailer Pack purchase – \$4400 less rebate (20% of 4000BV) or \$800 = \$3600 net cost.

Creates 5000 PV and qualifies purchaser (distributor) as a Director.

Directors earn \$100 bonus (5%) on all ProRetailer Pack purchases in open group and in downline for 6 Director generations, when qualified.

Tax incentives: All promotional use; samples, give-aways, discounts, promotions, gifts, etc. may be used as a tax deduction. Keep good records and consult with your tax professional.

***Sales tax and shipping are not included in the evaluation above and should be accounted for in your records where applicable.